

ICV Certification in the UAE: Why It Matters and How It Works

How In-Country Value certification affects tenders, what goes into your score and how to prepare.

The National In-Country Value (ICV) Programme encourages companies to invest in the UAE economy. Many government entities and large companies consider a supplier's ICV score when awarding contracts — so a strong, valid certificate can be the difference in a tender.

What influences your score

- Spending on goods and services from UAE-based suppliers
- Goods manufactured in the UAE
- Investment in UAE assets
- Employment, including Emirati employees
- Revenue and costs drawn from your audited financial statements

The certification process

- 1 Prepare audited financial statements for the latest financial year.
- 2 Collect supporting data on suppliers, payroll and investments using the programme templates.
- 3 Submit to an approved certifying body for review.
- 4 Receive your ICV certificate and score, then renew it as required.

How to improve your score

- Source more from UAE-based suppliers where commercially sensible.
- Keep supplier and payroll data organised throughout the year.
- Plan investments and hiring with ICV impact in mind.

Need help applying this to your business?

Aequora Auditing supports UAE companies with audit, accounting, VAT, corporate tax and e-invoicing. Visit our website to request a quote.